RATE YOURSELF ON EACH STATEMENT:	E	I	S	N	T	F	J	P
5 -- a lot like me								
4 -- a bit like me								
3 -- half way								
2 -- not much like me								
1 -- not like me at all								
People interest me more than ideas or feelings.								
I like dealing with facts and details.								
I prefer to be logical about things.								
I like to keep to a schedule.								
I am hard to get to know.								
I tend to notice what is going on behind the surface.								
It is better to go with the heart than with the brain.								
I like frequent changes in my life.								
I am energized by being with people.								
I am a realistic person.								
I consider myself objective.								
I like to plan things carefully.								
I am a rather deep person.								
Some say I have my head in the clouds.								
I am more interested in "who" than "why."								
I am a curious person.								
I love interaction with others.								
I prefer to deal with the here and now.								
I often base my decisions on principles.								
I am a decisive person.								
I like reflecting on life.								
I am rather idealistic.								
Persuasion always works better than force.								
I like surprises.								
I have many friends and acquaintances.								
I am a practical person.								
Sometimes one needs to be firm with others.								
I am always punctual.								
I like having just a few close relationships.								
I tend to look toward the future.								
I strive for harmony among people.								
I enjoy novelty and variety.								
I am a sociable person.								
I tend to be concrete and literal.								
I like to figure out why things happen.								
It is important to me to stay on task.								
Being with people drains me.								
Inspiration is very important to me.								
I am always sympathetic to others.								
I take a leisurely approach to life.								
Some might say I am a bit shallow.								
I am down to earth.								
Justice is more important than mercy.								
I am neat and orderly.								
I like being by myself.								
I often go by hunches.								
I prefer to deal with feelings rather than logic.								
I am very flexible.								
I am easy to get to know.								
I tend to take things at face value.								
I believe people don't use their brains enough.								
I like to be in control.								
I prefer to deal with ideas and feelings.								
I prefer getting an overall sense of what's going on.								
Compassion is my highest ideal.								
I am a spontaneous person.								
SUM OF COLUMN								
	E	I	S	N	T	F	J	P
CHOOSE THE LARGER OF EACH PAIR								